

Banks and Thrifts Sold in November 2012

SELLER INFORMATION

DEAL PRICE INFORMATION

Region/Buyer	ST	Target	City	ST	Total Assets (\$000)	Equity/ Assets (%)	Tg Equity/ Assets (%)	NPAs/ Assets (%)	ROAA (%)	ROAE (%)	# Brn.	Ann Date	Cons Type	Price/ Book (x)	Price/ Tg Book (x)	Price/ 8% Tg Book (x)	Price/ LTM Earnings (x)	Price/ Assets (%)	Price/ Deposits (%)
East - New England																			
North Central																			
AJJ Bancorp Inc.	IA	Farmers SB	Walford	IA	46,268	11.99	11.99	2.25	0.38	3.43	1	11/3/2012		NA	NA	NA	NA	NA	NA
Loomis Co.	NE	Bank of Bertrand	Bertrand	NE	40,176	14.71	14.71	0.00	0.60	4.23	1	11/7/2012		NA	NA	NA	NA	NA	NA
First Dakota Financial Corp.	SD	Bank 360	Beresford	SD	39,558	6.69	6.69	5.91	-1.00	-14.95	3	11/2/2012		NA	NA	NA	NA	NA	NA
Hope Bancshares Inc.	KS	ABM Holding Co.*	Miltonvale	KS	37,487	9.13	9.13	0.00	0.45	4.44	1	11/16/2012		NA	NA	NA	NA	NA	NA
South																			
Old Florida Bancshares Inc.	FL	New Traditions National Bank	Orlando	FL	455,005	9.83	9.83	0.46	0.90	9.56	3	11/5/2012	CStk	1.01	1.01	1.01	11.39	9.89	11.26
Midwest																			
Nicolet Bankshares Inc.	WI	Mid-Wisconsin Financial	Medford	WI	464,247	12.47	12.47	5.64	-1.14	-13.69	12	11/28/2012	Cash, Common Stock	0.38	0.38	0.04	NM	4.78	6.09
Southwest																			
Strategic Growth Bank Inc.	TX	New Mexico Banquest Corp.*	Santa Fe	NM	768,842	9.49	9.20	1.83	0.57	6.06	12	11/30/2012		NA	NA	NA	NA	NA	NA
Olney Bancshares of Texas Inc.	TX	Town & Country Bank*	Stephenville	TX	210,070	10.84	10.84	0.00	0.91	8.44	6	11/20/2012		NA	NA	NA	NA	NA	NA
Steele Holdings Inc.	TX	East TX Natl Bk of Palestine*	Palestine	TX	145,604	7.30	6.62	0.31	0.46	6.30	3	11/20/2012		NA	NA	NA	NA	NA	NA
Red River Bancshares Inc.	LA	Fidelity Bancorp Inc.	Baton Rouge	LA	125,681	11.85	11.69	6.17	-0.15	-1.42	5	11/15/2012	Common Stock	NA	NA	NA	NA	NA	NA
West																			
PacWest Bancorp	CA	First California Financial Grp	Westlake Village	CA	1,990,804	11.88	8.53	NA	0.64	5.31	16	11/6/2012		1.11	1.70	1.41	21.05	11.82	14.70
Coronado First Bank	CA	San Diego Private Bank	La Jolla	CA	129,167	10.15	10.11	0.28	-1.09	-10.48	1	11/27/2012	CStk	1.18	1.19	1.24	NM	12.00	14.61

Number of Deals 12

Maximum	1,990,804	14.71	14.71	6.17	0.91	9.56	16
Minimum	37,487	6.69	6.62	0.00	-1.14	-14.95	1
Average	371,076	10.53	10.15	2.08	0.13	0.60	5
Median	137,385	10.49	9.97	0.46	0.46	4.33	3

1.18	1.70	1.41	21.05	12.00	14.70
0.38	0.38	0.04	11.39	4.78	6.09
0.92	1.07	0.92	16.22	9.62	11.67
1.06	1.10	1.12	16.22	10.86	12.94

* S-Corp Target; ratios reflect fully taxed earnings assuming a 35% tax rate.

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INVESTMENT BANKING

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